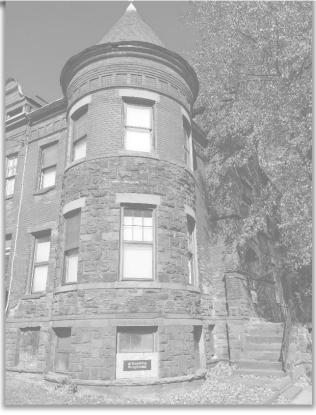




ALBANY COUNTY LAND BANK PROPERTY PURCHASE APPLICATION







PROPERTY PURCHASE APPLICATION

Thank you for your interest in purchasing a property from Albany County Land Bank Corporation. Our organization is committed to improving neighborhoods and strengthening communities throughout Albany County by returning vacant properties back to productive use. The Land Bank seeks to dispose of properties to responsible buyers who can successfully demonstrate a viable plan.

THIS APPLICATION IS A BONA FIDE OFFER TO PURCHASE PROPERTY FROM THE ALBANY COUNTY LAND BANK

Please complete all sections of this application and submit all required documentation. Applicants must include their physical address in order for deeds to be recorded. All applicants are required to be residents of Albany County unless otherwise approved by the Land Bank.

It is important that your application is complete and that you understand the requirements associated with purchasing a property from the Land Bank including, but not limited to:

- Applicants that owe back taxes or have outstanding code violations or unresolved foreclosures will not be considered.
- Lank Bank properties are sold in <u>"as is"</u> condition and <u>no</u> warranties are made regarding property condition.

The applicant understands and acknowledges that there are certain additional closing costs associated with the purchase of a Land Bank property that may include, but not be limited to:

- Attorney fees
- Deed and document preparation
- Record Fees
- Past due water bills

- Title searches
- Abstracts
- Surveys
- Title Insurance
- Property taxes (most taxes owed on Land Bank properties are extinguished under NYS Law, however amounts may remain on certain properties)
- Inspections reports or testing as requested by the buyer and approved by the Land Bank

The Land Bank will provide all known costs to the applicant prior to closing.

ALL APPLICANTS AND CO-APPLICANTS MUST SIGN THIS APPLICATION BEFORE SUBMITTING

Have questions or need help completing this application? Call us at (518) 407-0309



1. APPLICANTINFORMATION

tain financial and education programs may be available to applicants to help purchase and/or implements. Select the applicable statements below to help us determine which programs may available				
Phone: Email: *Primary residence must be located in Albany County. Exceptions may be considered on a case by case basis at the sole discretion of the Land Bank. P.O. boxes will not accepted Preferred method of contact: Phone Email YPE OF ENTITY Individual Person Date incorporated: No	Na	ıme:		
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Individual Person			one Email	
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☐ I am a Veteran ☐ I plan to rehabilitate the property I am purchasing	□ N	ot Applicable		
☐ Building is listed in the National Register of Historic Places (NR) or in an NR listed historic district	□ la □ l □ l □ N	am a Veteran plan to rehabilitate the property ly income is less than 100% of th	 I am purchasing Area Median Incom 	ne (AMI)

4. **PROPERTY OWNERSHIP HISTORY**

The Albany County Land Bank will not consider incomplete applications. Please check <u>YES</u> or <u>NO</u> for <u>each</u> of the statements listed below. If you answer <u>YES</u> to any of these questions, attach an explanation. Please provide complete, accurate and current information. Please be advised information provided will be independently verified.

THIS INFORMATION APPLIES TO ALL MEMBERS, PARTNERS AND SHAREHOLDERS

Are you tax delinquent or mortgage delinquent?	YESNO
Do you have any outstanding code violations?	YESNO
Do you own any other properties in Albany County? (attach a list with address, property type and year acquired)	YESNO
Do you have a personal or professional relationship with the Albany County Land Bank Corporation, any of its directors, or employees?	YESNO
Do you currently owe anyone or any government agency money as a result of a court case?	YESNO
Have you filed for bankruptcy within the past 7 years?	YESNO
Do you have any outstanding loans in your name resulting in foreclosure, legal judgement, or transfer of title to avoid foreclosure?	YESNO
Have you owned property foreclosed on for tax-delinquency?	YESNO
Have you or a family member previously owned the property for which you are applying?	YESNO
Have you been prohibited from participating in the Albany County auction or other tax foreclosed auctions?	YESNO

5. PROPERTY INFORMATION

List the address (es) of the property (ies) you are interested in purchasing and the intended use. Careful consideration should be given to the number of properties listed. The Land Bank will only consider the sale of multiple properties under certain circumstances.

Property Address and/or Tax Map #	Type (Building or Lot)	Intended Use	# of Units	Listing Price	Purchase Offer

Please attach additional pages and materials as needed

6. REDEVELOPMENT/ MANAGEMENT PLAN

Tell us about your vision for the property. The more detail you can provide, the better. Please complete all sections that apply.

COMPLETE THIS SECTION IF Y	YOU ARE SEEKING TO PURCHASE A BUILDING
Redevelopment Plan	Management Plan
☐ Renovate	☐ Occupy as owner occupant (use as primary
☐ Rehabilitate	residence)
☐ Occupy/Operate As-Is	Occupy this property as a rental
☐ Demolish/Deconstruct	☐ Redevelop and re-sell ("flip")*
☐ New Construction	☐ Other
*Please note that all subsequent buyers of resale	properties must be approved by the Land Bank
COMPLETE THIS SECTION	IF YOU ARE SEEKING TO PURCHASE A LOT
	edevelopment Plan
	<u>adevelopment riali</u>
☐ New Construction	
☐ Property Improvements (ex. Fencing	, Landscaping, Garden/ Green Space)
☐ Other (Explain)	
COMPLETE THIS SECTION II	YOU ARE SEEKING TO PURCHASE A SIDE-LOT*
	ite to ensure the property you are interested in purchasing qualifies
for this program	
□ Fence <u>F</u>	Redevelopment Plan
☐ Landscaping	☐ Deck/Patio
☐ Driveway	☐ Garage
,	□ Other
_ · · · · · · · · · · · · · · · · · · ·	nent plan is compliant with local zoning. If the redevelopment plan does not conal approvals may be required and are sole responsibility of the buyer. re information
Does the proposal comply with the cur	rent zoning?YESNO
1	oment plan is compliant with local zoning. If the redevelopment se laws, additional approvals may be required and are the sole municipality to find out more information.

A.	Redevelopment Plan: In order for us to process your application staff must be able to understand and communicate your proposal to a variety of boards, municipal departments and community organizations for review and approval. To assist with this, and in support of your application, please provide the following information in appropriate detail (or any additional information that will be useful).				
	Please include <u>all</u> of the following items:				
	 Qualifications/training that you or those that may be helping have to complete the project Estimated timeline for completion of the project				
Us	e the space below or attach additional sheets if necessary				
Ple	ase tell us more about your proposal and interest in the property				
(At	tach additional supporting materials as needed)				

www.albanycountylandbank.org

B. Management Plan: If you plan to manage the property as a rental the Land Bank must be able to understand your capacity to manage and maintain the property either as an established landlord or as a new one. Please help us to do this by including the following information (or any additional information that you believe will help us.)

Please include all of the following items:

- Monthly income and expense budget for the property (please complete Management Income Expense Budget)
- A narrative description of your marketing plan
- A narrative description of management procedures
- Standard lease agreement
- Anticipated market served
- Contract with established locally based property management company (if primary residence is located outside of Albany County) *
- Letters of Support (community leaders, neighboring residents, neighborhood associations, etc.) (Optional)
 - *Subject to Land Bank Approval
- **C.** Financial Ability to Rehabilitate and Maintain Property: All purchasers of Land Bank properties must demonstrate an adequate understanding of the amount of rehabilitation and ongoing maintenance needed as well as the associated costs. All applicants are required to provide sufficient documentation demonstrating financial capacity to realize their proposal. Income Trusts and Retirement Accounts will not be accepted as an asset or income.

Ple	ease include the following:		
	Most recent tax returns		
	W2		
Ple	ease attach proof of financial capacity to support	your	application:
	Bank statement Loan Pre-Qualification Letter		Letter of Credit Grant Award/Funding Commitment Letter

APPLICATIONS THAT DO NOT INCLUDE THIS INFORMATION WILL NOT BE CONSIDERED

Need financial assistance? Visit our website to learn more about programs that may be available.

Property Maintenance Plan

If you plan to manage as a landlord you must be located in Albany County or an adjacent county or you must have a local property manager secured. Please provide their name and phone number below.

Property Manager Name/Phone Number							
If you are working with a real estate agent, please provide their name and phone number below.							
Real Estate Agent Name/ License Number							
All applicants are required to view the property prior to submitting an application. Please provide the name of the Land Bank real estate agent that showed you the property.							
Name of Land Bank Real Estate Agent							

	7. REQUIRED SUPPLEMENTAL CHECKLIST	
The	ollowing documents must be submitted to the Albany County Land Bank with you	ur
арр	cation before it will be considered:	
	opy of Applicant's Photo ID	
	st of all properties owned in Albany County, if applicable	
	roject Budget Form	
	edevelopment Plan	
	lanagement Plan (Rentals)	
	nancial Ability to Maintain the Property	
	xplanation of Purchase Ownership History, if applicable	
	ackground Check Authorization	
	st of all members, partners and shareholders, if applicable	
	rticles of Incorporation or Articles of Organization, if applicable	
	uyer Broker Agreement, if applicable	
	pplication Fee payable to: Albany County Land Bank (check or money order)	

Application Fee Schedule

Applicant Type	Application Fee
Individual	\$30
Co-applicants	\$60
Business	\$30 Per Partner



8. PURCHASER CERTIFICATION: PLEASE READ THIS SECTION CAREFULLY AND COMPLETE

I HEREBY CERTIFY THAT:

- 1. I understand that back taxes, outstanding code violations or unresolved foreclosures would mean that my application or purchase cannot proceed until such time as those issues are resolved.
- 2. All information provided in the application are complete, accurate and current.
- 3. I will maintain the property in accordance with all land use, zoning and property maintenance laws and ordinances.
- 4. I will pay all costs and fees associated with the property, the closing of this transaction and any future related transactional costs, including any and all delinquent taxes and outstanding water assessments, if applicable
- 5. I understand the aforementioned fees, taxes, and other costs of closing are good faith estimates and are subject to change at closing.
- 6. I agree that the Albany County Land Bank may decline my offer to acquire this property for any reason. All sales are subject to approval by the Albany County Land Bank Corporation's Board of Directors.
- 7. I agree that if my offer is accepted and I have been provided with a Contract for Sale, I will have three business days to execute the contract. If I do not execute the contract within three business days, the Land Bank reserves the right to cancel the transaction and sell the property to the second buyer. Buyer will have an additional three days from the signing of the sales contract to review it with an attorney and to seek attorney approval. If I do not notify the Land Bank that I do not have an attorney, or that my attorney does not approve the contract within that three business days, I waive that contract contingency and the contract will be deemed approved.
- 8. I agree to authorize Albany County Land Bank Corporation to conduct a background check and have attached the completed authorization form.
- 9. I understand that all Land Bank properties are sold in "as is" condition and no warranties are made regarding property condition. The applicant assumes all responsibility to investigate, and if necessary repair the physical condition of the properties or of any structures or improvements located on any of the properties.
- 10. I understand in the event of financial hardship, the Reduced Closing Costs Program may be available.
- 11. Unless otherwise approved by the Albany County Land Bank, at its sole discretion, the Land Bank will provide a \$500 fee to a licensed real estate broker or real estate salesperson representing buyers who purchase a property from the Land Bank providing: 1) a property sale of \$10,000 or more; 2) the buyer substantiates that the broker/salesperson was representing the buyer, and; 3) the broker/salesperson possesses a valid NYS Real Estate License.

9. ADDITIONAL TERMS AND CONDITIONS

I understand that the Albany County Land Bank Corporation as required by law and/or contract may transfer the property with certain deed restrictions or requirements if applicable. This may include, but is not limited to:

Restriction where the property shall serve residents with incomes of 100% AMI in Albany County or less
(as defined by HUD) for a period of 5 years. Generally this would occur when certain types of funding
(e.g. grant funds) are invested in a property to facilitate the return of the property back into active use.
The Board of Directors, however, may add this restriction to any Land Bank property if they determine it
is in the best interest of the development of the property.

Example: An investor or owner occupant purchases a property that has received stabilization funds from the Land Bank and plans to complete the rehab for rentals or use a portion of the building for rentals. The rentals may be required to serve occupants with income levels of 100% or below of the Albany County Area Median Income (AMI) which, as of June 2016 is \$82,700.

- 2. Restriction requiring the buyer to get written consent from the Land Bank for a sale or transfer during a term of 5 years from the date of closing.
 - Example: A developer that intends to purchase, rehabilitate and resell a property would be required to have the prospective buyer submit an application to the Land Bank for approval so that the Land Bank can ensure that they meet the application criteria for being a responsible property owner.
- 3. Enforcement mortgage requiring the buyer to comply with certain project timelines, generally as presented by the applicant in their application or as defined by the Board of Directors.
 - Example: An applicant states that they plan to have at least a portion of the building up and running within 12 months. The plan and timeline will be included in the closing documents. This ensures that properties are not purchased for speculative purposes and that properties will be returned to active use in a timely manner.
- 4. Requirement that certain properties be merged with property already owned by the applicant or multiple Land Bank properties are required to be merged.
 - Example: An approved applicant who purchases a side lot under the Land Bank's Side-Lot Policy would be required to merge that lot with the property that they already own. Merging lots helps retain the lot as a side lot in the future, can bring non-conforming lots into conformance and consolidates tax and water bills for the owner.
- 5. Requirement for reporting if the application included some activity or program that was part of the rationale for approval.

Example: An applicant that is proposing to provide job training for local residents as part of their project. The board may request a report or series of reports regarding the outcomes of that training program.

BY ENTERING YOUR NAME(S) BELOW, YOU CERTIFY THAT YOU HAVE READ, UNDERSTAND AND AGREE TO BE BOUND BY ALL TERMS OF THIS ENTIRE APPLICATION, INCLUDING THE ADDITIONAL TERMS DISCLOSED IN THE ABOVE SECTION. YOU FURTHER CERTIFY THAT ALL OF THE STATEMENTS SET FORTH IN THIS APPLICATION ARE COMPLETE AND TRUE.

Applicant Name (Print)	Signature:	Date:
Co-applicant Name (Print)	Signature:	Date:



REQUIRED ATTACHEMENT: PROJECT BUDGET FORM

Proposed Proj	Source of Funds						
Purchase Offer	Bank Name		Ва	lance			
Construction/Ren	ovation Costs		\$				
(detail materials and labor	costs of work needed)	\$					
Plumbing	\$	\$					
Electrical	\$		\$				
Heating/Cooling	\$		\$				
Roofing	\$		\$				
Windows	\$	Financing (if applicable)					
Exterior	\$	Financial Institution					
Interior	\$	Amount of loan	\$				
Landscaping	\$	Terms of loan	Interest Rate		Years		
Other	\$	Loan type (FHA Rehabilitation 203k, FNMA HomeStyle Renovation, SONYMA, etc.)					
Total Costs	\$						
	•	Are you	u Prequalified?		Yes	N	0
Closing C	osts:	Other sources of funds to be used in this transaction (please be specific):					
Buyer's Attorney fees	\$ Amount Varies						
Deed & document preparation	\$ 400 – 600 est.						
Recording fees	\$ 350 est.						
Property water bill balance	\$ Amount Varies						
Total Closing Costs	\$	Please sign:					
Total Project Costs							
Expected Timeline for Project Completion		Name		Da	te		

Have questions or need help completing this application? Call us at (518) 407-0309



REQUIRED ATTACHEMENT: PROJECT BUDGET FORM: PHASE IN

	Description of Rehabilitation Work	Cost (Labor/Materials)	Income Earned	Percentage of Income (Office Use Only)
Phase 1	1.	\$		
	2.	\$		
	3.	\$		
	4.	\$		
Length of Time:	5.	\$		
	Total		\$	
Phase 2	1.	\$		
	2.	\$		
	3.	\$		
	4.	\$		
Length of Time:	5.	\$		
	Total	\$	\$	
Phase 3	1.			
	2.			
	3.			
	4.			
Length of Time:	5.			
	Total	\$	\$	
Phase 4	1.			
	2.			
	3.			
	4.			
Length of	5.			
Time:	Total		\$	



REQUIRED ATTACHEMENT: CREDIT CHECK AUTHORIZATION

I/We confirm that all the information supplied is true and correct. I/We understand that my application can be rejected if I/We have falsified any information on this application. I/We hereby authorize the verification of all above information by ATS, Inc. and Albany County Land Bank Corporation including but not limited to my/our credit, housing court filings, rental history, check writing history, employment history including salary, and criminal background.

Applicant Name 1:	
Signature:	
Date:	
Address:	
Social Security Number:	
Date of Birth:	
Applicant Name 2:	
Signature:	
Date:	
Address:	
Social Security Number:	
Date of Birth:	
Applicant Name 3:	
Signature:	
Date:	
Address:	
Social Security Number:	
Date of Birth:	



REQUIRED ATTACHMENT: MANAGEMENT INCOME EXPENSE BUDGET (RENTALS)

Property Address:

Monthly Operating Income	
Number of Units	
Average Monthly Rent per Unit	
Total Rental Income	
Other Monthly Income (laundry, vending, parking, etc.)	
Total Monthly Operating Income	
Monthly Operating Expenses	
Property Management Fees	
Repairs and Maintenance	
Real Estate Taxes	
Rental Property Insurance	
Homeowners/Property Association Fees	
Replacement Reserve	
- Cable, Phone, Internet	
Pest Control	
Mortgage Loan Payment	
Advertising	
Total Monthly Operating Expenses	
Net Operating Income (NOI)	
Total Monthly Operating Income	
Total Monthly Operating Expense	
Monthly Net Operating Income	